

Bernard Grimot

Consultant

Summary

Extensive managerial experience :
Sales, Marketing, Operations, Key Account Management and Business Development, Finance, primarily related to the Airlines and Airports industry, and particularly experienced in the Logistics, Cargo and Purchasing domains

Specialties

- Leadership Experience
- Team organization and optimization
- Cross Cultural Competence
- Projects management
- Key Account Management
- Sales/Procurement Management, Passenger, and Cargo Services Operations (aircraft and cargo ground operations)
- Business Development
- Forecasting, Budgeting
- Languages: French, English (both fluent), Italian, Spanish (both average)

Experience

Private Consultant

2008 - Present (2 years)

Payns, France

Deputy Purchasing Director

Air France Cargo

October 2005 - Mid 2007 (1 year 10 months)

Paris, France

Various Management Positions in the Purchasing Department (acting worldwide)

Air France Cargo

September 1995 – September 2005 (10 years)

Paris, France

Regional Cargo Director for West Africa

Air France

January 1992 – August 1995 (3 years 8 months)

Dakar (Senegal)

Cargo Country Manager including 2 years involved in the passenger and handling management

UTA – French Airline (Union de Transports Aériens)

Mid 1980 – End 1991 (11 years 6 months)

Mali, Congo, Central Africa, Ivory Coast

Cargo Station Manager

Air Afrique (on behalf of UTA)

April 1976 – Mid 1980 (4 years)

Niger, Ivory Coast, Congo

Flight Dispatch Training

April 1975 – March 1976 (1 year)

Paris, France

Education

Bordeaux University

French Master in Law – business affairs, 1987

Commercial Air Pilot

French License, 1971

Honours and Awards

Great Gold Medal of Honor – delivered by Ministry of Social Affairs, Labour and Solidarity (France)

Silver Medal of Honor – delivered by CEO Civil Aviation Administration (France)

Rotary foundation District Service Award – delivered by Rotary International's District Governor at Abidjan (Côte d'Ivoire)

Personal Information

Born January 6th, 1947 in La Tronche, France

Married, two children

Hobbies: private pilot, bicycle, mountain walks, travels

Languages: French, English